

### Tender Evaluation

<b>Tender Ref No:06/MPHSHCL/EQUIP/Laparoscope/2014</b>			
(a) Name of the firm	As per Tender	Name of Bidder: KARL STORZ ENDOSCOPY INDIA PVT LTD, New Delhi	Name of Bidder: VIJAY SALES, Bhopal. Authorised by M/s PROMIS Medical Technology GmbH, Germany
(b) Reg. Details/ML/Validity	As per page 9 of Tender Techno- Commercial Tender is Unpriced Tender clause 22.2).	List attached 17 items In Price Bid	Reagents/Consumables/Spares (page 84 of Tender )
(c) Basic Price per unit		In Price Bid	In Price Bid
(d) Excise Duty		In Price Bid	In Price Bid
(e) Sales Tax		In Price Bid	In Price Bid
(f) Total Price			Spares price may not affect bid price quoted in bid Form.
(g) Remarks		Firm	Firm
i. Price firm or variable		60days from date of despatch of NOA	60days from date of despatch of NOA
ii. Terms of Delivery		OK	OK
iii. Qualification Criteria		Specs/drawings enclosed	Specs/drawings enclosed
iv. Whether the stores offered Conform to the required		Submitted a demo to expert at DHS -Attach sheets	Submitted a demo to expert at DHS- Attach sheets
Specifications/drawing.		180 days	180 days
v. Offer Validity.			
vi Performance security		10%	10%
vii EMD	Rs10 lacs	Certificate issued date 14-11- 2014, Certificate no IN- DL39231025855586M DEUTSCHE BANK STAMP DUTY 150BG dated 26.11.2014 dated 26.11.2014 for Rs10 Lakhs valid till 24.01.2016	Submitted Form Sr No GTEE/073793 dt 9/12/2014 off HHDFC Bank limited ,MPNagar, Bhopal BG no 062GTO 2143430001 dated 09-12- 2014 Expiry dt- 27-06-2015

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	vii Warranty /CMC	Clause 15.2 -36 months from installation & commissioning. Penal clause 15.11 for CMC with Bank Guarantee 10% of CMC value. Payment on 6 monthly basis after satisfactory completion of period. To visit sites under CMC once in 4 months for next 3 years ensuring continued supply of spars for 10 years	Accepted	Accepted enclosed letter from Principal Manufacturer
	viii Payment terms	85% on delivery with documents specified and 15% on acceptance Clause 21.1	Accepted	Accepted
	viii Section X uploaded electronically		Yes Submitted	Yes Submitted
	1. Name of the firm		M/s Karl Storz	M/s Vijay Sales
	2. Capacity of the firm		OK supplied to Chattisgarh corporation 35sets, DHS, Odisha 30 sets, DMHS JAIPUR-64 sets, DHS, MP thru MPLUN in 2010 -58 sets, DHS, Delhi-32 sets, UNOPS-250 sets	OK Supplied to MP and Rajasthan
	3. Past Performance (indicate also the proven performance)		OK	OK Supplied to MP and Rajasthan
	4. Load in hand.		OK	OK
	SI No.	Activity		
	1. a.	Have you enclosed EMD of required amount for the quoted schedules?	Page 2	Page 1-3
	2. a.	Have you enclosed duly filled Tender Form as per format in Section X?	Page 3	Page 4-5

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*SK. DAWND*  
*22/12/2014*  
*Shoel 2/88*  
*GM (Proc) 22-12-14*

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b.	Have you enclosed Power of Attorney in favour of the signatory?		Page 4 Power of Attorney written by M/s Karl Storz- Manufacturer authorising Ms Neetu (Manager - Tender Management) in New Delhi & Uwe .Dy. Exe: Director, Global Sales Admn. To sign on behalf of M/s Karl Storz Germany (Manufacture also Submitted	Page 5- No document Titled Power of Attorney enclosed (A Signed by self on letter head by the Proprietor is attached , however Manufacturer authorisation letter dated 08-12- 2014 is attached )
3. a.	Have you enclosed clause-by-clause technical compliance statement for the quoted goods vis-à-vis the Technical specifications?		Page 5	Page 7-9
b.	In case of Technical deviations in the compliance statement, have you identified and marked the deviations?		Page 7	Page 7-9 Deviations not mentioned
c.	Have you uploaded quoted equipment catalogue/brochure(s) showing detailed technical specifications?		Page 8	Yes Page 10-16
4. a.	Have you submitted satisfactory performance certificate as per the Proforma for performance statement in Sec. IX of TE document in respect of all orders?		Page 9	Yes Page 17-19 Supplied To Director Medical Services through MPLUN @ 499000/- each in 2011-12 on time in 60 days-72 Nos (inclusive of MPLUN service charges, Service tax & LUN inspection but exclusive of MPST/CST. Documents to Satisfactory Working enclosed, Supplied to RMSC, Jaipur 40 nos @ 750000/- each in 2013-14 and 2014-15 within 75 days due to holidays in Germany Order Copy enclosed at page 28 .with makes: /Installation/service reports.
b.	Have you submitted copy of the order(s) and end user certificate?		Page 10, 11	Page 20-72

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5	Have you filled the details of items quoted, their models and quantity in Section-X -- 'Tender Form' in technical bid?		Page 6	Yes Page 4,5
6	Have you submitted prices of goods, turnkey (if any) and cost of CMC in the Price Schedule as per Section XI (A & B)?		Submitted in price schedule	Submitted Online
7	Have you kept bid validity of 180 days from the Techno Commercial Tender Opening date as per the TE document?		12	Yes
8	Have you furnished Income Tax Account No. as allotted by the Income Tax Department of Government of India?		13 Pan Card	Uploaded in General documents Page 73
9	Have you intimated the name and full address of your Banker (s) along with your Account Number		CITI BANK N. A. Connaught Place, New delhi A/c no 0711502017, NEFT IFSC CODE CITI00000002 MICR CODE 110037002 Supplier contact 011- 43743000, Email corporate@karlstorz.in PAN NO AAACK4816D	Uploaded in General documents Page 74 RTGS Code- HDFC00000448 HDFC VIDISHA BRANCH CODE 0448 A/c No 04482560000544
10	Have you fully accepted payment terms as per TE document?		Page 15 Yes	Yes
11	Have you fully accepted delivery period as per TE document?		Page 16 Yes	Yes
12	Have you accepted conditions stipulated in GCC Clause 15?		Pages 17,18,19 Yes	Yes
13	Have you submitted the certificate of incorporation?		Page 20-dated of incorporation 02-02-1998	Certificate of Incorporation Not Submitted (Historical data may be called) on Page 75 instead ISO 13485:2012 certification dated 22- 07-2014 valid till 30-04-2017 inserted for Design and research, Production and Product Service
14	Have you accepted the warranty as per TE document?		Yes page 21	Yes
15	Have you accepted terms and conditions of TE document?		Yes page 22	Yes
16	Have you furnished documents establishing your eligibility & qualification criteria as per TE documents?		Page 9 & 10	Yes

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	(a) Name of the firm	As per Tender	Name of Bidder: KARL STORZ ENDOSCOPY INDIA PVT LTD, New Delhi	Name of Bidder: VIJAY SALES, Bhopal-Authorised by M/s PROMIS Medical Technology Gmbh, Germany
17	Have you furnished Annual Report (Balance Sheet and Profit & Loss Account) for last three years prior to the date of Tender opening?		Page 23 2011-12, 12-13, 13-14	Pages 76-81 Uploaded in General documents, Balance Sheet of M/s Vijay Sales enclosed for 2011-12, 12-13 & 13-14
18	Have you submitted Bidder information Form details along with turnover and production capacity of manufacturer?		Page 24 Section VIII	Firm having 11 years experience with supplies to Government Pages 82-83 Uploaded in General documents. Firm's agent of Principal manufacturer. Hence (NA)
19	Have you provided standard specifications of all consumables in sufficient details to run the machine as per clause GCC 12.1 (a)? Quality Certificates		Page 25	Pages 85 Uploaded in General documents
	Original Tender documents		Certificate-EC Certificate/ ISO 9001:2008 valid from 01-06-2013 to 31-05 -2016 ,Certificate after sales service, training, delivery, contacts, ,Financial technical and production capacity, certificate of not having been black listed, production capacity	Submitted pages 86-88 Certificate after sales service
	Technical Acceptance position after Demo		Submitted	Submitted pages 80-152
	Prepared by dt	Checked by dt	Accepted Demo papers attached with remarks	Accepted Demo papers attached with remarks

*Delish*  
*12/11/14*

*Sanjiv Kumar*  
*22/11/14*

*Geetam*  
*22/11/14*

*Harj*  
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*S.K. Dhand*  
*22/12/2014*

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Sr. No. /Accessories	Description of Item	Technical Specifications	Amendment as per Amendment No.1 Dated 18.11.2014	Quantity	Name of Bidder: KARL STORZ ENDOSCOPY INDIA PVT LTD, New Delhi	Deviation/No Deviation	Name of Bidder: VIJAY SALES, Bhopal- Authorised by M/S Promis Medical Technology GmbH, Germany	Deviation/No Deviation
A	Specification of Single Puncture Laparoscope:			1	<p>Make / Mode of equipment offered by the Bidder: Make: KARL STORZ GMBH &amp; CO KG GERMANY MAKE MODEL: Single Puncture Laparoscope Set, Consisting of (26034AA, 30103AP, 26174RA, 6311890, 6251391, 261201, 261201L, 5905098, 6236095, 7616690, 7302990, 27648A, 27650A, 276568, 2011301, 11301DE, 11301DG, 11301DH, 495NB, 26173R)</p>	<p>Technical Specifications of the Equipment offered by the Bidder / Comments : as under</p>	<p>Technical Specifications of the Equipment offered by the Bidder / Comments : as under</p>	
1	Telescope	Telescope 0 degree with parallel eye piece, 10 to 12 mm diameter/straight Telescope Fibre optic light transmission incorporated; should be compatible with the commonly available light cables (necessary adaptors should be provided) Can be sterilized by autoclaving, cidex solutions and Formalin Chamber. Should have inbuilt 6 mm instrument channel for ring applicator as well as CO2 gas insufflation channel with stopcock, Working length of 270-275 mm	Telescope 0 degree with parallel eye piece, 10 to 12 mm diameter/straight Telescope Fibre optic light transmission incorporated; should be compatible with the commonly available light cables (necessary adaptors should be provided) Can be sterilized by autoclaving, cidex solutions and Formalin Chamber. Should have inbuilt 6 mm instrument channel for ring applicator Working length of 270-275 mm	1	26034AA-HORKINS Straight Forward Tele- scope 0°, with parallel eyepiece, diameter 10 mm, length 27 cm, autoclavable, fiber optic light transmission incorporated, with 6 mm. instrument channel CO2 gas insufflation channel with stopcock, Working length of 270-275 mm	Telescope 0 degree with parallel eye piece, 10 mm diameter/Straight Telescope Fibre optic light transmission incorporated; should be compatible with the commonly available light cables (necessary adaptors should be provided) Can be sterilized by autoclaving, cidex solutions and Formalin Chamber. inbuilt 6 mm instrument channel for ring applicator Working length of 270-275 mm. Art No. PM-SPL-6PL	Telescope 0 degree with parallel eye piece, 10 mm diameter/Straight Telescope Fibre optic light transmission incorporated; should be compatible with the commonly available light cables (necessary adaptors should be provided) Can be sterilized by autoclaving, cidex solutions and Formalin Chamber. inbuilt 6 mm instrument channel for ring applicator Working length of 270-275 mm. Art No. PM-SPL-6PL	No Deviation (offered 10mm diameter)
2	Trocar & cannula	Cannula size + 1 mm more than the telescope diameter; should have automatic valve and stopcock form insufflation. Trocar should have pyramidal tip The length of the trocar should be 160-170mm and the length of the canula should be 100-110 mm.	Cannula size + 1 mm more than the telescope diameter; should have automatic valve and stopcock form insufflation. Trocar should have pyramidal tip The length of the trocar should be 160-170mm and the length of the canula should be 100-110 mm.	2	30103AP- Trocar, size 11 mm, color: code: green, consisting of 30103 P Trocar only with pyramidal tip 30103 H2 Cannula without valve, with insufflation stop-cock, length 10.5 cm 30103 A1 Automatic valve trocar should be 160-170mm and the length of the canula should be 100-110 mm	No Deviation (offered 10mm diameter)	Cannula size + 1 mm more than the telescope diameter; should have automatic valve and stopcock form insufflation. Trocar should have pyramidal tip The length of the trocar should be 160-170mm and the length of the canula should be 100-110 mm. Art No: PM-AUB-11092A/Art No: PM-TRO-11097	No Deviation (offered 10mm diameter)

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3	Ring Applicator	Ring applicator for use with parallel/straight eyepiece telescope compatible with the Above telescope, capable of loading two silastic rings.	2	261748A - Ring applicator for use with parallel/straight eyepiece telescope compatible with the above telescope. Capable of loading two silastic rings. The ring applicator has to be fully dismantlable into different parts like prone, inner tube, outer tube, knurled ring etc.	Ring applicator for use with parallel/straight eyepiece telescope compatible with the Above telescope, capable of loading two silastic rings. Art No: PM-RAP-06099	
4	Cone	Suitable cones for loading rings to the above applicator	5	6251391 - Mounting Cone	Suitable cones for loading rings to the above applicator Art No: PM-RAP-06574	No Deviation
5	Slide/guide	Suitable slides/guide for loading rings to the above applicator	10	6311890 - Pusher	Suitable slides/guide for loading rings to the above applicator Art No: PM-06530	No Deviation
6	Veress needle	Veress Needle with spring loaded blunt stylet with luer lock and length of 10 cm	3	261201 - VERESS Pneumoperitoneum Needle with spring loaded blunt stylet, LUER-lock, length 10 cm	Veress Needle with spring loaded blunt stylet with luer lock and length of 10 cm Art No: PM-VER-02099-100	No Deviation
7	Veress needle	Veress Needle with spring loaded blunt stylet with luer lock and length of 15 cm	3	261201LL - VERESS Pneumoperitoneum Needle with spring loaded blunt stylet, LUER-lock, length 15 cm	Veress Needle with spring loaded blunt stylet with luer lock and length of 15 cm Art No: PM-VER-02099-150	No Deviation
8	Essential Spares	Spare washers for trocar and cannula and automatic valve	12	5905098 - Seal bonnet, small 6236095 - Washer 7616690 - Seal bonnet for trocars, size 11 mm (60/10) 7302990 - Tappet	Spare washers for trocar and cannula and automatic valve Art No: PromIS	No Deviation
	i) Kits for Cleaning	i) Trocar brush	2	27648A - Cleaning Brush, length 58 cm, O.D. 16 mm	Trocar brush Art No: PromIS	No Deviation
	ii) Manuals	ii) Cannula Brush	2	27650A - Cleaning Brush, length 35 cm, O.D. 11 mm	Cannula Brush Art No: PromIS	No Deviation
	iii) Cleaning Oil 100ml	iii) Cleaning Oil 100ml	2	27656B - Oil for Instruments, Bottle of 50ml (4 nos.)	Cleaning Oil 100ml Art No: PromIS	No Deviation
9	Environment	Telescope should be specified for operation up to 45 degree Centigrade and 100% relative humidity	1	YES	Operational manual Service Manual Spare parts list (with part numbers)	No Deviation No Deviation No Deviation
B	Specification Cold Light source for S.P. Laryscopes:	Telescope should be specified for operation up to 45 degree Centigrade and 100% relative humidity	1	YES	Spare parts list (with part numbers)	No Deviation

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1	<b>Cold Light Source</b>	Cold light source with dual control having 2 halogen lamps of 150 watts ratings each, operable on 220-240V and 50 Hz supply. Backup light source (Mini Light Source) compatible with 6Volt battery and 100 Watts halogen lamp SP laparoscope is also to be provided. For both Cold light source and backup light source compatible LED lamps would be preferred.	Cold light source with dual control having 2 halogen lamps of 150-250 watts ratings each, operable at 220-240V and on 50 Hz supply and Backup light source (Mini Light Source) should be LED type, light weight, handy and rechargeable with 2 batteries and should be directly mountable on laparoscope/telescope	1	20113301-KARL STORZ Cold Light Fountain HALOGEN 250Watt with two 250Watt halogen lamps, with automatic switch in spare lamp, one KARL STORZ light outlet Power Supply: 100/120/230/240 VAC, 50/60 Hz, consisting of: 20113320 Halogen 250 twin 400A Mains Cord 11301DE Battery light source LED for Endoscopes, rechargeable, with click connection, brightness > 110 lm / >150 Kw, color temperature 5500 K, lithium-ion batteries, charging time 60 min, burning time at 100% brightness 40 min, weight approx. 150 g, ready for use, suitable for wipe disinfection 11301DG Charging Unit for two LED battery light sources, with fix integrated power supply and adaptor for EU, UK, USA and Australia, power supply 110 - 240 VAC, 50/60 Hz, suitable for surface disinfection use with: 11301DE/DF Battery Light Source LED 11301DH Holder, for Charging Units 11301 DG, 8546 LE	No deviation (Offered two 250 watt halogen lamps- twin 400 A Mains Cord (Twin source for emergencies, automatic switch in spare lamp /rechargeable Li-Ion/Charging unit-2 batteries	Cold light source with dual control having 2 halogen lamps of 150watts ratings each, operable at 220-240V and on 50 Hz supply and Backup light source (Mini Light Source) should be LED type, light weight handy and rechargeable with 2 batteries and should be directly mountable on laparoscope/telescope Art.No: PM-HL-150-DX and Art No: PM-LED-15-741	No Deviation (Offered 150 watts)
2	<b>Fiber Optic Light Cable</b>	4.5-10.0 mm actual diameter, 180-200 cm in length compatible with the cold light source and the commonly available telescopes (necessary adaptors may be provided)	Deleted	1	495NB Fiber Optic Light Cable, with straight connector, diameter 4.8 mm, length 180 cm	Deviation (Minor in diameter)	4.8-10.0 mm actual diameter, 180-200 cm in length compatible with the cold light source and the commonly available telescopes (necessary adaptors may be provided) Art No: PM- LCF-48-20	Deviation (Minor in diameter)
	UPS	Portable UPS having 6 Volt Lithium Battery matching with the mini light source	Deleted		DELETED	DELETED	DELETED	
3	Essential parts i) Mains cord	Compatible with insufflators and cold light source		2	Mains Cord - Make Indian	No Deviation	Compatible with insufflators and cold light source	No Deviation
	ii) Halogen spare lamps/LED Compatible	Halogen spare lamps of 150 watts/Compatible		12	HALOGEN LAMP 250 WATTS-Halogen-Spare Lamp, 250Watt, 24VOLT, PHILIPS or equivalent	Acceptable Deviation (as per Expert view)	Halogen spare lamps of 150 watts/Compatible Art No: PM-150	No Deviation
	iii) Manuals	Operational manual (For source) Service manual (for source) Spare parts list (with part numbers) (for source)		2 2 2	Enclosed Enclosed Enclosed	No Deviation	Operational manual (For source) Service manual (for source) Spare parts list (with part numbers) (for source)	No Deviation No Deviation No Deviation
4	Formaline Chamber (for sterilisation of laparoscopes)	Of appropriate size for sterilizing the laparoscope		1	Formaline Chamber - Make Life Stereware	No Deviation	Of appropriate size for sterilizing the laparoscope. Make: Indian	No Deviation
5	Tray for Sterilization of Laparoscopes	Of appropriate size for sterilizing the laparoscope		2	Tray for Sterilization- Model STERIDEX - Make Life Stereware	No Deviation	Of appropriate size for sterilizing the laparoscope Make: Indian	No Deviation
6	Laparoscopes	50 pieces of O-rings should be supplied as a start-up kit with each equipment.		50	26173R-Silastic Rings, for ligation, autoclavable, package of 50	No Deviation	50 pieces of O-rings should be supplied as a start-up kit with each equipment.	No Deviation

Demo'd 15.12.2014 Sheets attached for both  
Demon (6 sheets each)  
Also ref Amd no 1 of 18.11.2014

Signature of Technical Committee Members:

Designation  
date:

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