

Minutes of Techno-Commercial Evaluation Committee meeting held on 2/05/2015 at 16:00 Hrs regarding Tender No. 16/MPPHSCL/Dialysis dated 10-02-2015 for supply, installation and operation & maintenance of Hemodialysis Units in district Hospitals of Department of Public Health & Family Welfare, Govt. of M.P.

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The following officials of Madhya Pradesh Public Health Services Corporation Limited (MPPHSCL) were present in the meeting:

Officers present in the meeting were as under:

- (i) Dr. Vinay Dubey, CGM Technical MPPHSCL
- (ii) Dr. Himanshu Jayswar, Dy. Director Procurement Cell
- (iii) Mr. R.K.Jain, GM Finance MPPHSCL
- (iv) Dr. Anil Kumar Dwivedi, Medical Spl. J.P Hospital Bhopal
- (v) Shailesh Bindal, Specialists-Procurement, MPTAST assisted the Committee.

(2) Committee was apprised as follows:

- (i) Tender no. 16/MPPHSCL/Dialysis dated 10.2.2015 was floated for procurement of dialysis machines along with services of Nephrologists and dialysis technicians.
- (ii) Pre-bid meeting was held on 24<sup>th</sup> March 2015. Based on queries received during pre-bid, following major conditions were introduced after pre-bid meeting:
  - (a) The lead partner should be the main consortium partner with 50 machines installations per group (100 machines for both the groups);
  - (b) Real time Patient Monitoring Software is required;
  - (c) Other minor changes

Pre-bid meeting minutes have been uploaded on [www.health.mp.gov.in](http://www.health.mp.gov.in).

- (iii) The bid closing & opening date was 17-03-15 at 15:30 Hrs and opening on 17-03-15 at 16:00 Hrs. After techno-commercial evaluation, it was found that only one company got qualified for both the groups. A complaint was also received from M/s Sandor, Hyderabad about the conditions imposed after pre-bid meeting requesting removal of condition no. (ii) (a) above.
- (iv) After analysis of above scenario and to improve competition, MD, MPPHSCL directed to reopen the bidding process with revision in bidding conditions. On 20<sup>th</sup> April 2015, bidding process was reopened till 2 PM, 30<sup>th</sup> April 2015 with revised conditions (as mentioned below) and opening on the same day at 3 PM. All prospective bidders were allowed to participate with revised conditions for participation by all prospective bidders but keeping

bids of already participated bidders valid. Already participated bidders were also allowed to revise their technical and financial bid in view of revised conditions. As an outset, this was a fresh bidding allowing all prospective bidders to participate.

(v) As mentioned above, following conditions were revised on 20<sup>th</sup> April 2015:-

| Sr. No. | Conditions in bid document  | Amended as on 20 <sup>th</sup> April 2015   |
|---------|---|---|
| 1       | Qualification Criteria: The lead partner should be the main consortium partner with 50 machines installations per group (100 machines for both the group) | Deleted   |
| 2       | Qualification Criteria: Clause 5.1 (c) - In case of consortium, turnover of lead partner shall be considered.   | Read as: In case of consortium, turnover of consortium (total turnover of all partners) shall be considered.  |
| 3       | Real Time Patient Monitoring Software must be provided.   | The revision was made after pre-bid meeting. This condition is being withdrawn. Rest conditions in this regard shall remain same.   |
| 4       | <b><u>Bid submission and opening dates</u></b>  | Due to above revisions, bid submission is hereby extended till 30 <sup>th</sup> April 2015 at 2 PM. Bids, if any, shall be opened on the same day at 3 PM in the chamber of CGM Technical at 4 <sup>th</sup> Floor, Satpuda Bhawan. |

(vi) Above revisions were ratified during Technical Committee meeting dated 27<sup>th</sup> April 2015 with justification thereof.

(vii) On 30<sup>th</sup> April 2015 at 2 PM, M/s Sandor submitted its revised bid by withdrawing Real Time Patient Management Software. However, the bidder also mentioned that he is providing Patient Data Management Software as per bid conditions. M/s Sandor has also submitted revised financial bid and requested to ignore its online bid submitted on 17.3.2015. M/s DCDC Health Services submitted its revised bid through e-mail dated 30<sup>th</sup> April at 2:22 PM which was after the bid closing time i.e. 2 PM. Further, it is mentioned in bid document at Clause 3.6.4, tender sent by fax/telex/cable/e-mail shall be ignored.

(3) Techno-Commercial Evaluation Committee evaluated the bids with revised conditions. The Committee decisions are as follows:

- (i) Revised bid of M/s DCDC Health Services is ignored as per bid conditions. However, its original bid (both Technical & Financial) submitted online on 17.3.2015 at 1530 Hrs remain valid.
  - (ii) All three bids submitted by M/s B Braun Medical, New Delhi, M/s DCDC Health Services, new Delhi and M/s Sandor, Hyderabad were found techno-commercial responsive in view of revised bid conditions issued on 20<sup>th</sup> April 2015.
  - (iii) It is recommended to open Financial Bids of all three bidders.
- (4) Meeting ended with vote of thanks.

(Dr. Vinay Dubey)  
CGM, Technical- MPPHSCL

(Dr. Himanshu Jayswar)  
Dy. Director Procurement Cell


(Shri R.K.Jain)  
GM Finance

(Dr. Anil Kumar Dwivedi)  
Medical Spe. J.P Hospital Bhopal

(Shailesh Bindal)  
Procurement Specialist  
MPTAST

**Note:-** The Financial Bid will be open on 07-05-15 at 14:00 Hrs. Qualified bidders may attend financial bid opening.

If any queries regarding above evaluation of Techno Commercial condition kindly send the Representation on or before 07-05-15 at 12:00 Noon.

  
CGM (Technical)  
MPPHSCL