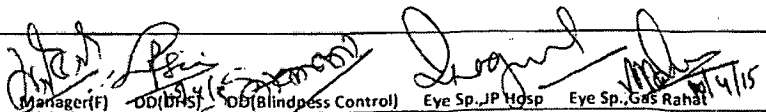
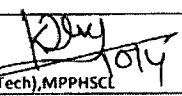


Tender Enquiry No .20/MPPHSCL/Foldable IOL Sterile/2015-Clarification reply and remarks of competent person with expert comment

SNo	Objection Raised	Reply By Company	Remarks of Competent Person :GM/CGM/(DD)PC
1	<p>Clarification on qualification of M/s Emco Tech Equipments Pvt Ltd by bidder M/s Abbott Section IX- Eligibility Criteria .This tender can be either quoted by Indian Manufacturer or Indian Subsidiary of Foreign manufacturer-M/s Emco tech Equipments Pvt Ltd does not seem to be an Indian subsidiary of M/s Alcon Laboratories Inc,USA.We are enclosing a notice for purchase of consumables published by AIIMS Raipur in which M/s Emco Tech Equipment Pvt Ltd has been described as the "Local Agent" of M/s Alcon Laboratories India Pvt Ltd.</p>	<p>1.Please note M/s Alcon Laboratories (India) Pvt Ltd is 100% Subsidiary of Alcon Laboratories Inc,USA and they have authorised us as their Business Associate to quote on their behalf as per Section XII Manufacturer's Authorisation Form and clause 11.1 (A) (IV) of GIT,where in it is mentioned that a bidder submitting bid for goods manufactured by other manufacturer shall furnish Manufacturer's Authorisation Form as per Section XII of tender document. Manufacturer Authorisation Form states " We also state that we are not participating in this Tender for the following reasons: Alcon Laboratories (India) Pvt Ltd who is 100% subsidiary of Alcon Laboratories Inc.,USA their Business partner M/s Emco Tech Equipments Pvt Ltd ,will quote.We further confirm that no supplier or firm or individual other than M/s Emco Tech Equipments Pvt Ltd,Delhi, is authorised to submit tender,process the same further and enter into a contract with you against your requirement as contained in above refereed TE documents for the above goods manufactured by us..We also extend our warranty CMC as applicable as per clause 15 of GCC,read with modification,if any,in SCC for the goods and services offered for supply by theabove firm against this TE document..... " 2.M/s Alcon do not quote directly to any Govt /Semi Govt Institutions/Hospital as it is not possible for any Foreign Manufacturer to have offices at all States and other necessary documents in all states/cities of India to facilitate smooth execution of such orders/contracts and hence they deal through their networks of their authorised Business Associates.We have been quoting on their behalf for last so many years at Central Govt/State Govt Institutions/Hospitals,in proof please find enclosed find Authorisation letters/orders received on their behalf as mentioned below:1. DGAFMS,Min. of Defence,2. R & R Hospital ,Min. of Defence,3.Safdarjung 4, Ram Manohar Lohia5. Lady Hardinge,New Delhi,6. AIIMS, Raipur,7,AIIMS,Jodhpur,,8,AIIMS,Rishikesh,9,AIIMS, Bhubaneshwar,10,Dr R P Centre for Ophthalmic Sciences,11. GuruNanak Eye Centre,,12.Guru Yeg Bahadur,13. SMS Hospital,14. ITBP etc</p>	<p>Letter seeking clarification send on 27.03.2015 to reply by 31.3.2015 to M/s Emco Tech Equipments Pvt Ltd 1.Technical Part has only been opened for IOL foldable sterile Lens, in which out of three bids, two bids are only responsive i.e. M/s Abbott and M/s Emco Tech (Quoted Alcon make) as Business Associate.Clarification was received in Time limit by 31.3.2015. M/s Emco Tech Equipment Pvt Ltd as Business Partner has enclosed : (a) Manufacturers Authorisation form by M/s Alcon Laboratories (India) Pvt Ltd (100% subsidiary of Alcon USA having factory at USA) stating reasons of not participating in the tender directly (b) Performance statement fulfilling the 100% similar supply criteria: (c) USFDA certificate enclosed 2. M/s Abbott has quoted only for Foldable IOL while M/s Emco Tech has quoted for both Foldable IOL and preloaded IOL. 3. M/s Alcon Laboratories (India) Pvt.Ltd. is not a direct bidder but transferred sole rights to M/s Emco Tech Eq. Pvt. Ltd to participate on their behalf in the tender.</p>
2	<p>As per GIT Section C-Preparation of tenders -Clause 11,Sub clause 11.1 - point No V-Power of Attorney in favor of signatory of tender documents needs to be submitted - As per the evaluation report the same has not been submitted by M/s Emco Tech Equipments Pvt Ltd</p>	<p>Mr PK Sharma is a Director of the company M/s Emco Tech Equipments Pvt Ltd ,Delhi and therefore being a part of the Pvt Ltd Company Board Resolution was passed authorising him to take all decisions and to sign all documents/Papers regarding this tender,copy enclosed with tender.Performance statement as per your requirements is also enclosed with Order copies to M/s Alcon through M/s Emcotech Equipments Pvt Ltd for ready reference.(Board Resolution dated 3rd March 2015 at 11AM)</p>	<p>Bidder M/s Emco Tech Equipments (p) Ltd has replied that the Board Resolution is enclosed, authorising Mr P K Sharma, Director, M/s Emco Tech Equipments Pvt Ltd,Delhi -the bidder to take all decisions and to sign all documents in Tender of Madhya Pradesh Public Health Services Corporation Limited for IOL Tender No 20/MPPHSCL/Foldable IOLSterile Lens/2015 dt.27/02/2015 in this regard.</p>
3	<p>The experts were of the opinion that the Alcon lens is Technically OK.The Manufacturer Authorisation by M/s Alcon (India) Pvt Ltd (100% subsidiary) is included with reasons in the tender giving authorisation to M/s Emco Tech Equipments (P) Ltd.The Technical Committee was shown the reply with Manufacturer Authorisation with Power of Attorney and Supporting papers.The committee members after going through the clarification agreed that M/s Emco tech Equipments (P) Ltd may be considered as responsive and to be put on Website .</p>		
Signed/dt.	<p align="center">  Manager (F) DD (BMS) DD (Blindness Control) Eye Sp., JP Hosp Eye Sp., Gas Rahat </p>		<p align="center">  CGM (Tech), MPPHSCL Signed/dt. </p>